

FERC Job Title (In LINK®)	Descriptions (Updated 3/13/2020)
Account Representative II, Capacity Service	Members of this team are primarily responsible for assisting customers in transacting their daily business on the pipeline with a specific focus on areas related to nominations, confirmations and allocations. Assist customers with developing transportation and storage utilization strategies that can be implemented within their respective contractual entitlements. This includes applying knowledge of FERC Gas Tariff to ensure daily compliance with the current regulatory environment and pro-actively managing customer contract imbalances. Troubleshoot customer operational problems/issues with the ultimate responsibility of ensuring that customers receive timely resolution of all discrepancies involving pipeline services. Job titles are in a line of progression with each subsequent level assuming a higher level of competency and responsibility.
Account Representative II, System Balances	Shift position: handles customer interaction as it pertains to nominations, confirmations, allocations and imbalance management during non-business hours. Also manage interconnect pipeline confirmations and real-time customer imbalance management. Coordinates with Gas Control for effective oversight and implementation of customer nomination changes. Reports to Manager Capacity Scheduling & Volume Management. Troubleshoots all customer operational problems/issues and has responsibility to ensure that customers receive timely resolution of all discrepancies involving pipeline services. Responsible for ensuring that physical pipeline flows are in line with scheduled quantities in accordance with Tariff and other contractual guidelines. Job titles are in a line of progression with each subsequent level assuming additional responsibility and capability to manage customer and internal issues.
Account Representative II, Volume Management	Shift position: handles customer interaction as it pertains to nominations, confirmations, allocations and imbalance management during non-business hours. Also manage interconnect pipeline confirmations and real-time customer imbalance management. Coordinates with Gas Control for effective oversight and implementation of customer nomination changes. Reports to Manager Capacity Scheduling & Volume Management. Troubleshoots all customer operational problems/issues and has responsibility to ensure that customers receive timely resolution of all discrepancies involving pipeline services. Responsible for ensuring that physical pipeline flows are in line with scheduled quantities in accordance with Tariff and other contractual guidelines. Job titles are in a line of progression with each subsequent level assuming additional responsibility and capability to manage customer and internal issues.

<p>Account Representative III, Capacity Services</p>	<p>Members of this team are primarily responsible for assisting customers in transacting their daily business on the pipeline with a specific focus on areas related to nominations, confirmations and allocations. Assist customers with developing transportation and storage utilization strategies that can be implemented within their respective contractual entitlements. This includes applying knowledge of FERC Gas Tariff to ensure daily compliance with the current regulatory environment and pro-actively managing customer contract imbalances. Troubleshoot customer operational problems/issues with the ultimate responsibility of ensuring that customers receive timely resolution of all discrepancies involving pipeline services. Job titles are in a line of progression with each subsequent level assuming a higher level of competency and responsibility.</p>
<p>Account Representative III, Scheduling</p>	<p>Responsible for the management of aggregate capacity and customer usage on the pipeline system. Charged with the daily scheduling of the pipe and coordination between customer usage and operational availability of capacity. Posts critical capacity notices and monitors informational postings to assure accuracy of the information. Manages system outages, both planned and unplanned, coordinating restrictions with applicable customers and posting relevant information so that compliant customer communication is assured. Troubleshoots customer operational problems/issues and has responsibility to assure that customer receives timely resolution to all discrepancies involving pipeline services. Provides project/regulatory/financial support: annual filings, special projects and initiatives, and tariff compliance. Job titles are in a line of progression with each subsequent level assuming a higher level of competence and responsibility.</p>
<p>Account Representative III, Volume Management</p>	<p>Shift position: handles customer interaction as it pertains to nominations, confirmations, allocations and imbalance management during non-business hours. Also manage interconnect pipeline confirmations and real-time customer imbalance management. Coordinates with Gas Control for effective oversight and implementation of customer nomination changes. Reports to Manager Capacity Scheduling & Volume Management. Troubleshoots all customer operational problems/issues and has responsibility to ensure that customers receive timely resolution of all discrepancies involving pipeline services. Responsible for ensuring that physical pipeline flows are in line with scheduled quantities in accordance with Tariff and other contractual guidelines. Job titles are in a line of progression with each subsequent level assuming additional responsibility and capability to manage customer and internal issues.</p>

<p>Account Representative III, Volume Management</p>	<p>Shift position: handles customer interaction as it pertains to nominations, confirmations, allocations and imbalance management during non-business hours. Also manage interconnect pipeline confirmations and real-time customer imbalance management. Coordinates with Gas Control for effective oversight and implementation of customer nomination changes. Reports to Manager Capacity Scheduling & Volume Management. Troubleshoots all customer operational problems/issues and has responsibility to ensure that customers receive timely resolution of all discrepancies involving pipeline services. Responsible for ensuring that physical pipeline flows are in line with scheduled quantities in accordance with Tariff and other contractual guidelines. Job titles are in a line of progression with each subsequent level assuming additional responsibility and capability to manage customer and internal issues.</p>
<p>Account Representative IV, Capacity Services</p>	<p>Members of this team are primarily responsible for assisting customers in transacting their daily business on the pipeline with a specific focus on areas related to nominations, confirmations and allocations. Assist customers with developing transportation and storage utilization strategies that can be implemented within their respective contractual entitlements. This includes applying knowledge of FERC Gas Tariff to ensure daily compliance with the current regulatory environment and pro-actively managing customer contract imbalances. Troubleshoot customer operational problems/issues with the ultimate responsibility of ensuring that customers receive timely resolution of all discrepancies involving pipeline services. Job titles are in a line of progression with each subsequent level assuming a higher level of competency and responsibility.</p>
<p>Account Representative IV, Volume Management</p>	<p>Shift position: handles customer interaction as it pertains to nominations, confirmations, allocations and imbalance management during non-business hours. Also manage interconnect pipeline confirmations and real-time customer imbalance management. Coordinates with Gas Control for effective oversight and implementation of customer nomination changes. Reports to Manager Capacity Scheduling & Volume Management. Troubleshoots all customer operational problems/issues and has responsibility to ensure that customers receive timely resolution of all discrepancies involving pipeline services. Responsible for ensuring that physical pipeline flows are in line with scheduled quantities in accordance with Tariff and other contractual guidelines. Job titles are in a line of progression with each subsequent level assuming additional responsibility and capability to manage customer and internal issues.</p>

Administrator, Contracts	Responsible for providing administrative assistance to the Contract Administration Group, including preparation of tariff service agreements, maintaining appropriate control over access to the Contract Administration file room, ensuring compliance with contract file room maintenance procedures (FERC / SOX), preparing correspondence with customers, and processing customer mailings. Additionally, participates in the review of transportation, storage and discount contract data to ensure accuracy of information provided to Accounting and included in FERC transactional and discount postings.
Analyst II, Measurement	Reviewing and editing gas measurement data to ensure accuracy of volumes provided to downstream systems, including revenue billing system and customer interface systems. Assists in resolution of gas balance issues. Works closely with Capacity Services and customers to address measurement related issues.
Analyst Advisor, Measurement	Reviewing and editing gas measurement data to ensure accuracy of volumes provided to downstream systems, including revenue billing system and customer interface systems. Assists in resolution of gas balance issues. Works closely with Capacity Services and customers to address measurement related issues.
Business Development Advisor	The Business Development Advisor works within the team to ensure accomplishment of the Company's growth goals. Coordinates activities relating to acquisition and new project development through the review, evaluation, contract negotiation and approval processes assuring corporate criteria for capital investment have been properly measured and achieved.
Business Development Sr Advisor	Managing activities related to customer service, contract renewal negotiations and capacity marketing for Sabal Trail Transmission (STT), Gulfstream Natural Gas System (GNGS) and Southeast Supply Header (SESH) shippers. Cultivate business relationships with existing and prospective customers on and near the STT, GNGS and SESH systems. Create/develop new products/services through optimization of existing assets. Interprets and reviews transportation agreements and maintains knowledge of tariffs and industry regulations to ensure corporate compliance while providing customers with appropriate level of service. Initiates and supports regulatory activities, including tariff changes, certificate filings, compliance filings, rate cases, etc. Works with marketing staff and/or customers on developing and implementing transportation utilization strategies. Primary contact and negotiator with certain key accounts.

Commercial & Marketing Advisor, Commercial Services	Responsible for Producers, Power Providers, End Users, Local Distribution Companies and Investment banks across all of the Enbridge's Gas Transmission & Midstream pipelines and storage facilities. Account management includes the sale of transportation and storage capacity, resolution of all customer operational problems/issues, and responsibility to assure that customer receives timely resolution to all discrepancies involving pipeline services. Job titles are in a line of progression with each subsequent level assuming additional responsibility and capability to manage customer and internal issues.
Commercial and Marketing Advisor	Resolves issues that might arise relating to: revenue billing; nominations and scheduling; credit; operations; outages; rates and certificates and other commercial issues. Analyzes capacity and operations on various GTM pipelines and storage assets to develop viable market opportunities. Works with internal groups for the development of creative solutions that will address commercial issues raised by customers. Serves as the voice of the customer with other internal groups while balancing the commercial goals and objectives of the company. Job titles are in a line of progression with each subsequent level assuming additional responsibility and capability to manage customer and internal issues.
Commercial & Marketing Specialist	Resolves issues that might arise relating to: revenue billing; nominations and scheduling; credit; operations; outages; rates and certificates and other commercial issues. Analyzes capacity and operations on various GTM pipelines and storage assets to develop viable market opportunities. Works with internal groups for the development of creative solutions that will address commercial issues raised by customers. Serves as the voice of the customer with other internal groups while balancing the commercial goals and objectives of the company. Job titles are in a line of progression with each subsequent level assuming additional responsibility and capability to manage customer and internal issues.
Commercial Business Advisor	Serves in a lead or supervisory role for most assigned job duties, such as training, administration, communication, reporting, problem resolution, and project management. Acts as a liaison between the business community and MIS. Designs (conceptually), tests, and implements changes to the pipeline, gathering and storage system programming code. Monitors and maintains pipeline, gathering and storage system performance (speed) and quality (accuracy). Analyzes and addresses customer pipeline and storage system support issues. Develops, organizes and conducts pipeline and storage system training events for internal and external customers. Monitors and tests the pipeline, gathering and storage system to ensure compliance with FERC, SOX, and NAESB rules and objectives.

Commercial Business Specialist I	Serves in a lead or supervisory role for most assigned job duties, such as training, administration, communication, reporting, problem resolution, and project management. Acts as a liaison between the business community and MIS. Designs (conceptually), tests, and implements changes to the pipeline, gathering and storage system programming code. Monitors and maintains pipeline, gathering and storage system performance (speed) and quality (accuracy). Analyzes and addresses customer pipeline and storage system support issues. Develops, organizes and conducts pipeline, gathering and storage system training events for internal and external customers. Monitors and tests the pipeline and storage system to ensure compliance with FERC, SOX, and NAESB rules and objectives.
Commercial Business Specialist II	Serves primarily in a managerial role for most assigned job duties, such as training, administration, communication, reporting, problem resolution, and project management. Acts as a liaison between the business community and MIS. Designs (conceptually), tests, and implements changes to the pipeline, gathering and storage system programming code. Monitors and maintains pipeline and storage system performance (speed) and quality (accuracy). Analyzes and addresses customer pipeline, gathering and storage system support issues. Develops, organizes and conducts pipeline and storage system training events for internal and external customers. Monitors and tests the pipeline, gathering and storage system to ensure compliance with FERC, SOX, and NAESB rules and objectives.
Commercial Business Specialist II	Serves primarily in a managerial role for most assigned job duties, such as training, administration, communication, reporting, problem resolution, and project management. Acts as a liaison between the business community and MIS. Designs (conceptually), tests, and implements changes to the pipeline, gathering and storage system programming code. Monitors and maintains pipeline and storage system performance (speed) and quality (accuracy). Analyzes and addresses customer pipeline, gathering and storage system support issues. Develops, organizes and conducts pipeline and storage system training events for internal and external customers. Monitors and tests the pipeline, gathering and storage system to ensure compliance with FERC, SOX, and NAESB rules and objectives.

<p>Commercial Contract Analyst II, Contract Admin.</p>	<p>Serves as a key contributor for most assigned job duties, such as such as customer contracting support / issue resolution, customer training on the contracting process and contracting system, contract administration, contract-related reporting, and contract-related problem resolution and project management. Acts as a liaison between Marketing, Regulatory Affairs, Legal, Credit and other departments with respect to the preparation and administration of new transportation and storage contracts, contract amendments, and discounts and facilitates the implementation of negotiated rate agreements for certain of Enbridge Inc.'s Gas Transmission and Midstream business unit's pipelines and storage facilities. Acts as a liaison between the business community and MIS with respect to the Contracting module of the gas management system. Ensures that new transportation and storage contracts, contract amendments, and discounts are processed in accordance with FERC, SOX and NAESB compliance procedures and controls. Designs, tests, and implements changes to the gas management system contract administration-related programming code. Serves as a key contributor as they participate in regulatory and tariff filings associated with the contract administration process.</p>
<p>CRM Specialist</p>	<p>Works closely with the Director in the areas of compliance of the Federally-mandated "Control Room Management" requirement as dictated by PHMSA (DOT). Development and support of the information systems and computer programs that are critical to Gas Control. Ensures the Controllers have adequate access to the tools, resources, information, policies, processes, procedures, and training necessary to carry out the roles and responsibilities defined in the Control Room Management (CRM) Manual, and Alarm Management (AMP) Plan.</p>
<p>Director, Capacity Management</p>	<p>Ensures quality customer service in the areas of nominations, confirmations, allocations, imbalance management, capacity release, gas measurement integrity and gas quality for the customers/shippers of all U.S. and Maritimes Canada, gas pipeline and storage facilities. Also ensures the accurate posting of available capacity and operational notices affecting capacity, in compliance with FERC requirements for gas market transparency.</p>
<p>Director, Commercial Services</p>	<p>Leads the Commercial Services team which markets storage and transportation services to marketer, producer and power generation accounts for Enbridge's Gas Transmission and Midstream pipeline system.</p>

<p>Director, Customer Administration / LINK Systems</p>	<p>Responsible for overall management of the customer interface system and the transportation and storage contract administration process for Enbridge’s Texas Eastern Transmission, Algonquin Gas Transmission, Maritimes and Northeast, East Tennessee, Sabal Trail, Southeast Supply Header, Enbridge Offshore, Vector, Ozark, and Big Sandy pipeline systems.. Provide quality customer service by ensuring that customer interface system performance is adequate; the customer interface system is programmed accurately; and new transportation and storage contracts, contract amendments, and discounts are processed accurately and efficiently. Ensure that the associated processes and systems are effectively designed and functioning properly in order to support financial (SOX) and regulatory (FERC / NAESB) compliance.</p>
<p>Director, Commercial Operations</p>	<p>Responsible for leading the capacity services team that ensures quality customer service in the areas of nominations, confirmations, allocations, and imbalance management for the customers/shippers of Texas Eastern Transmission, Algonquin Gas Transmission, Maritimes and Northeast, East Tennessee, Sabal Trail, Southeast Supply Header, Enbridge Offshore, Vector, Ozark, and Big Sandy pipeline systems and Steckman Ridge, Egan Hub, Moss Bluff and Bobcat Gas storage facilities. Leads Capacity Planning department that is responsible for the accurate posting of operational capacities in compliance with FERC’s gas transparency requirements. Team also ensures capacities are generated to ensure efficient and safe operation of Enbridge US pipeline and storage facilities, to meet customer demands and to expand and create marketing opportunities where possible. Leads team that supports the marketing efforts for all new and existing transport and storage transactions including coordination with internal departments. Coordinates marketing efforts with internal groups for the development of creative solutions that will address commercial issues raised by customers. Serves as the voice of the customer with other internal groups while balancing the commercial goals, system operations and objectives of the company.</p>
<p>Director, Gas Control</p>	<p>Responsible for the 24X7 real time gas control operation for Enbridge’s Texas Eastern Transmission, Algonquin Gas Transmission, Maritimes and Northeast, East Tennessee, Sabal Trail, Southeast Supply Header, Enbridge Offshore, Vector, Ozark, and Big Sandy pipeline systems.. This includes the safe and reliable delivery of the daily scheduled quantities through the real-time operation of compressor stations, pipeline facilities, and storage facilities.</p>
<p>Director, Commercial Operations</p>	<p>Leads team that supports the marketing efforts for all new and existing transport and storage transactions including coordination with internal departments. Coordinates marketing efforts with internal groups for the development of creative solutions that will address commercial issues raised by customers. Serves as the voice of the customer with other internal groups while balancing the commercial goals, system operations and objectives of the company.</p>

<p>Engineer II Capacity Planning</p>	<p>Uses pipeline simulation and optimization tools and receipts/delivery data to calculate/publish Enbridge pipeline operational capacities at the compressor station level. Provide operational data to internal customers. Advises MHP the optimized operation to achieve fuel efficiency based on hydraulic simulation. Advises storage expansion projects. Manages Enbridge's storage inventory on both physical and customer basis. Coordinates outages related to storage facilities. Generates customized monthly and weekly pipeline flow and storage inventory reports for accounting, regulatory and management. Maintains and updates storage-related data published to internal or external customers such as in DSS and Storage Inventory Management database.</p>
<p>Engineer Specialist, System Planning Gas</p>	<p>The Engineer Specialist has responsibility for effectively responding to the needs of clients, including Business Development, Marketing Services, Engineering and Construction, Regulatory, Legal and Transmission, as well as work with Enbridge's pipeline customers and vendors as necessary to further Enbridge's business goals. The Engineer Specialist provides technical support to internal groups through hydraulic modeling of the various pipelines to determine incremental facilities, operational capacities and obtain or predict operational information such as system pressures, volumes, and temperatures. Provides technical direction in the selection of pipeline routing, compressor station or meter station sites, compressor sizing and selection, pipeline sizing and other items as necessary based upon system designs and institutional knowledge.</p>
<p>Engineer, System Planning Gas</p>	<p>Responsible for hydraulic design and analysis of pipeline facilities to support incremental and ongoing business and operations for the company. Interacts with numerous groups including Business Development, Marketing, Project Development, Regulatory Affairs, Legal, Engineering & Construction, Transmission, Gas Control, Environmental and Codes groups to assist in the detailed design of facilities from the conceptual stage to FERC application and through completion of construction and commissioning. Assists with operational issues such as fuel and electric power tracking. Assists with operational issues such as outages and efficiency studies to aid in optimizing the pipeline assets.</p>

<p>Engineer, Capacity Planning</p>	<p>Uses pipeline simulation and optimization tools and receipts/delivery data to calculate/publish Enbridge pipeline operational capacities at the compressor station level. Advises gas control the optimized operation to achieve customer nomination. Maintains and monitors pipeline system fuel and electricity cost. Maintains and updates pipeline system line pack. Advises MHP the optimized operation to achieve fuel efficiency based on hydraulic simulation. Advises storage expansion projects. Manages Enbridge US storage inventory on both physical and customer basis. Coordinates outages related to storage facilities. Generates customized monthly and weekly pipeline flow and storage inventory reports for accounting, regulatory and management. Maintains and updates storage-related data published to internal or external customers such as in DSS and Storage Inventory Management database.</p>
<p>Specialist I, Gas Control</p>	<p>The SCADA Specialist provides gas control a liaison between IT/SCADA and this department and leads development of SCADA displays and applications which involves the training of Gas Controllers. The SCADA Specialist will also be knowledgeable of regulatory requirements for the support of Control Room Management (CRM).</p>
<p>Gas Control Specialist I</p>	<p>Monitor the Control Center to ensure the safe and efficient operations of the Enbridge pipeline systems. Make decisions related to operational changes or maintenance activities impacting the pipelines, and ensure communication of such to the Controllers. Provide technical expertise and solutions to specific issues that arise during the shift. Ensure Enbridge is compliant with company policies and government regulations required by PHMSA based on Control Room Management.</p>
<p>Lead Capacity Scheduling</p>	<p>Responsible for the management of aggregate capacity and customer usage on the pipeline system. Lead the daily scheduling of the pipe and coordination between customer usage and operational availability of capacity. Posts critical capacity notices and monitors informational postings to assure accuracy of the information. Manages system outages, both planned and unplanned, coordinating restrictions with applicable customers and posting relevant information so that compliant customer communication is assured. Troubleshoots customer operational problems/issues and has responsibility to assure that customer receives timely resolution to all discrepancies involving pipeline services. Coordinate group activities related to project/regulatory/financial support: annual filings, special projects and initiatives, and tariff compliance as directed by the Manager of Capacity Scheduling. Coordinate all training for new hires into the group.</p>

Lead Capacity Services	The Lead to Capacity Services primarily responsible comprises of assisting customers with complex transactions, with a specific focus on areas related to nominations, confirmations and allocations. Assist customers with developing transportation and storage utilization strategies that can be implemented within their respective contractual entitlements. This includes applying knowledge of FERC Gas Tariff to ensure daily compliance with the current regulatory environment and pro-actively managing customer contract imbalances. Other responsibilities include conducting training of new hires into Capacity Services, performing special projects and acts as the primary liaison with the Commercial Optimization and the Commercial Services groups. The position is the primary back-up to the Manager, Capacity Services. Job titles are in a line of progression with each subsequent level assuming a higher level of competency and responsibility.
Lead, System Planning Gas	The Supervising Engineer manages an Asset Planning engineer or engineers responsible for an Enbridge regional asset or assets to accomplish business goals. The Supervising Engineer has responsibility for the supervision, management, leadership, direction and overall success of the assigned group in effectively responding to the needs of clients, including Business Development, Marketing Services, Engineering and Construction, Regulatory, Legal and Transmission, as well as work with Enbridge's customers and vendors as necessary to further Enbridge's business goals.

<p>Manager U.S Marketing Southern Region</p>	<p>The Manager of U.S. Marketing, Southern Region provides leadership to the Marketing team and works within cross functional team to ensure accomplishment of the Company’s commercial goals for specifically the East Tennessee Natural Gas, Saltville Storage, Ozark Gas Transmission, Highlands Pipeline, and Big Sandy Pipeline assets. Supports the Vice President U.S. Marketing, Southern Region in the development of strategic planning and initiatives. Responsible for initiation and coordination of all activities relating to existing business relationship management with both the customer base and internal departments for the specified assets. Responsible for maintaining and fostering relationships with existing customers, including managing and renegotiating existing agreements, marketing new services and expanding sales to existing customers. Identifies and develops new customers for the company’s products and services. Leads existing Marketing team in support of these activities. Coordinates with several internal departments, including but not limited to – Regulatory, Legal, Commercial Operations, Field Operations, Capacity Services and Scheduling, Gas Control, Business Development, System Planning, and Economic Evaluation to ensure the company’s commercial objectives are achieved and the commercial strategy is implemented effectively. Organizes and leads several customer events on location throughout each year (i.e. recurring customer events). Actively participates in industry associations to develop new customer and supplier relationships. Assists Vice President in the development of short and long-term team goals, budgets and strategies. Special projects on an as needed basis.</p>
<p>Manager, System Planning Gas</p>	<p>Responsible for the leadership and direction of the System Asset Planning group. The group’s main function is to develop and coordinate the conceptual design, economic evaluation, competitive analysis and regulatory support for existing and proposed system expansion projects on Enbridge’s pipeline systems (TETLP, AGT, ETNG, M&N US, Ozark, NEXUS and Sabal Trail systems). Other function includes hydraulic design and maintenance of customers’ entitlements on all pipeline systems.</p>

<p>Manager, Capacity Planning</p>	<p>Managing capacity planning group with several engineers, serving as liaison among gas control, regulatory, system planning, technical service, capacity scheduling, marketing and division offices, to ensure efficient and safe operation of Enbridge US pipeline system and storage facilities, to meet customer demands and to expand and create marketing opportunities. Hydraulic modeling for all Enbridge US pipelines system, providing operational capacities and operational cost optimization. Managing and operating all Enbridge US storage facilities in terms of day to day inventory movement, fuel cost, outage planning, expansion projects, help marketing capture revenue opportunities. Managing online IT system to publish operational data to internal and external customers. Assist system planning and Engineering/ Construction in expanding our pipeline/storage facilities.</p>
<p>Manager Capacity Services</p>	<p>Supervises a team that is responsible for managing customer transactional activity and problem resolution. Coordinates and resolves issues between internal and external customers as they arise in a timely and effective manner. Works with team to coordinate and implement enhancements with the LINK system; identify efficiencies through continuous process review and respond to changes in nominations, allocations, confirmations and other processes performed by Capacity Services. Assures compliance with SOX controls as applicable to the group.</p>
<p>Manager, Contract Admin.</p>	<p>Responsible for the overall management of the transportation and storage contract administration process for certain of Enbridge Inc.'s Gas Transmission and Midstream business unit's pipeline and storage facilities. Includes responsibility for the compliance (FERC and SOX) and administration of new transportation and storage contracts, contract amendments, and discounts. Facilitates the resolution of inconsistencies between different pipeline and storage entities with respect to transportation, storage and discount contract administration systems, processes, and tariff language, in order to ensure the most efficient compliance and control mechanisms. Serves as a primary customer interface on complex contractual issues, such as those involving questions associated with net present value calculations, and contractual rights of first refusal. Oversees the design, testing, and implementation of changes to the pipeline and storage system contract administration-related programming code.</p>

<p>Manager, Gas Control (Central)</p>	<p>The Manager of Gas Control covers the position for potentially each pipeline; Texas Eastern, East Tennessee, Algonquin, Maritimes & Northeast, Ozark, Southeast Supply Header and Big Sandy Pipeline. The principal objective of this position is to optimize the pipeline facilities through subordinate levels of gas controllers controlling the real-time operation of compressor stations, pipeline facilities to maximize the volumes handled in the most economical method. This requires 24 hour supervision of system requirements, storage field operations, and monitoring of compressor stations to achieve safe, reliable operations. Even though this position may be required to supervise Central operations, this position is responsible primarily for TE/M3, AGT and Maritimes and Northeast pipelines. Seven years of gas control or equivalent industry experience. Experience with electronic data acquisition and control systems and one year field experience in oil and gas industry preferred. Experience on each pipeline in order to supervise day-to-day operations such that efficiency and pipeline integrity are maintained in accordance with customer expectation.</p>
<p>Manager, Gas Control (North)</p>	<p>The Manager of Gas Control covers the position for potentially each pipeline; Texas Eastern, East Tennessee, Algonquin, Maritimes & Northeast, Ozark, Southeast Supply Header and Big Sandy Pipeline. The principal objective of this position is to optimize the pipeline facilities through subordinate levels of gas controllers controlling the real-time operation of compressor stations, pipeline facilities to maximize the volumes handled in the most economical method. This requires 24 hour supervision of system requirements, storage field operations, and monitoring of compressor stations to achieve safe, reliable operations. Even though this position may be required to supervise Northern operations, this position is responsible primarily for TE/M3, AGT and Maritimes and Northeast pipelines. Seven years of gas control or equivalent industry experience. Experience with electronic data acquisition and control systems and one year field experience in oil and gas industry preferred. Experience on each pipeline in order to supervise day-to-day operations such that efficiency and pipeline integrity are maintained in accordance with customer expectation.</p>

<p>Manager, Gas Control (South)</p>	<p>The Manager of Gas Control covers the position for potentially each pipeline; Texas Eastern, East Tennessee, Algonquin, Maritimes & Northeast, Ozark, Southeast Supply Header and Big Sandy pipeline. The principal objective of this position is to optimize the pipeline facilities through subordinate levels of gas controllers controlling the real-time operation of compressor stations, pipeline facilities to maximize the volumes handled in the most economical method. This requires 24 hour supervision of system requirements, storage field operations, and monitoring of compressor stations to achieve safe, reliable operations. Even though this position may be required to supervise Southern operations, this position is responsible primarily for South and Central Texas Eastern operations, ETNG, SESH and Big Sandy pipelines. Seven years of gas control or equivalent industry experience. Experience with electronic data acquisition and control systems and one year field experience in oil and gas industry preferred. Experience on each pipeline in order to supervise day-to-day operations such that efficiency and pipeline integrity are maintained in accordance with customer expectation.</p>
<p>Manager, LINK Systems</p>	<p>Responsible for overall management of the customer interface system for certain of Enbridge Inc.'s Gas Transmission and Midstream business unit's pipeline and storage business. Includes responsibility for designing (conceptually), testing, and implementing changes to the pipeline and storage system programming code; monitoring and maintaining pipeline and storage system performance (speed) and quality (accuracy); analyzing and addressing customer pipeline and storage system support issues; developing, organizing and conducting pipeline and storage system training events for internal and external customers; and monitoring and testing the pipeline and storage system to ensure compliance with FERC, SOX, and NAESB rules / objectives.</p>
<p>Manager, Measurement and Gas Quality Assurance (Measurement Integrity)</p>	<p>Responsible for the monitoring and validation of the gas quality function for the Enbridge U.S. pipeline and storage assets. This includes both gas quality as it pertains to the measurement function and the monitoring for constituents that adversely affect the operation of the Enbridge assets. Responsible for the measurement business systems and the day to day validity of the measurement data.</p>
<p>Manager, Scheduling & Volume Management</p>	<p>Supervises the Scheduling and Volume Management groups responsible for the scheduling of the Enbridge US pipelines after timely nominations. Manages the postings of pipeline outages and works closely with Capacity Planning, Capacity Services and Commercial Services on the day-to-day prioritization of services and the effect of capacity restriction on the nominations. Also, responsible for Volume Management shift teams.</p>

<p>Representative III, Commercial Services</p>	<p>Responsible for Producers, Power Providers, End Users, Local Distribution Companies and Investment banks across all of the Enbridge's Gas Transmission & Midstream pipelines and storage facilities and Offshore assets. Account management includes the sale of transportation and storage capacity, resolution of all customer operational problems/issues, and responsibility to assure that customer receives timely resolution to all discrepancies involving pipeline services. Job titles are in a line of progression with each subsequent level assuming additional responsibility and capability to manage customer and internal issues, and handles Business Development efforts for Offshore development.</p>
<p>Representative IV, Producer and Marketer Services</p>	<p>Responsible for Producers, Power Providers, End Users, Local Distribution Companies and Investment banks across all of the Enbridge's Gas Transmission & Midstream pipelines and storage facilities. Account management includes the sale of transportation and storage capacity, resolution of all customer operational problems/issues, and responsibility to assure that customer receives timely resolution to all discrepancies involving pipeline services. Job titles are in a line of progression with each subsequent level assuming additional responsibility and capability to manage customer and internal issues.</p>
<p>Representative IV, US Marketing</p>	<p>Responsible for Producers, Power Providers, End Users, Local Distribution Companies and Investment banks across all of the Enbridge's Gas Transmission & Midstream pipelines and storage facilities. Account management includes the sale of transportation and storage capacity, resolution of all customer operational problems/issues, and responsibility to assure that customer receives timely resolution to all discrepancies involving pipeline services. Job titles are in a line of progression with each subsequent level assuming additional responsibility and capability to manage customer and internal issues.</p>
<p>Sr Specialist, Business Development</p>	<p>Provides strategic support and management to the Company's southeast business development function to meet its strategic priorities and objectives.</p>
<p>Representative V, Marketing</p>	<p>Responsible for managing commercial relationship with several of Enbridge's largest customers. Builds relationships with assigned customers that result in the company meeting revenue targets. Resolves issues that might arise relating to: revenue billing; nominations and scheduling; credit; operations; rates and certificates and other commercial issues. Works with internal groups for the development of creative solutions that will address commercial issues raised by customers. Serves as the voice of the customer with other internal groups while balancing the commercial goals and objectives of the company.</p>

<p>Representative V, Producer and Marketer Services</p>	<p>Responsible for Producers, Power Providers, End Users, Local Distribution Companies and Investment banks across all of the Enbridge's Gas Transmission & Midstream pipelines and storage facilities. Account management includes the sale of transportation and storage capacity, resolution of all customer operational problems/issues, and responsibility to assure that customer receives timely resolution to all discrepancies involving pipeline services. Job titles are in a line of progression with each subsequent level assuming additional responsibility and capability to manage customer and internal issues.</p>
<p>Senior Advisor, Measurement</p>	<p>Responsible for ensuring the validity of gas quality and measurement data for the Enbridge US pipelines and storage assets. Works closely with all departments that are involved in gas measurement and gas balance functions, this includes the Houston Measurement group, gas control and the region technical staff. The position is also responsible for providing strategic direction for the placement of gas quality equipment and assuring Enbridge US is compliant with the Enbridge US pipeline tariffs and the FERC gas quality posting requirements. Will have input on changes to any standard operating procedures related to gas quality and measurement. Position actively participates on the Measurement Oversight Committee and external industry committees.</p>
<p>Sr Advisor Commercial</p>	<p>Resolves issues that might arise relating to: revenue billing; nominations and scheduling; credit; operations; outages; rates and certificates and other commercial issues. Analyzes capacity and operations on various GTM pipelines and storage assets to develop viable market opportunities. Works with internal groups for the development of creative solutions that will address commercial issues raised by customers. Serves as the voice of the customer with other internal groups while balancing the commercial goals and objectives of the company. Job titles are in a line of progression with each subsequent level assuming additional responsibility and capability to manage customer and internal issues.</p>

<p>Senior Commercial Contract Advisor, Contract Admin.</p>	<p>Serves in a lead or managerial role for most assigned job duties, such as customer contracting support / issue resolution, customer training on the contracting process and contracting system, contract administration, contract-related reporting, and contract-related problem resolution and project management. Acts as a liaison between Marketing, Regulatory Affairs, Legal, Credit and other departments with respect to the preparation and administration of new transportation and storage contracts, contract amendments, and discounts and facilitates the implementation of negotiated rate agreements for certain of Enbridge Inc.'s Gas Transmission and Midstream business unit's pipelines and storage facilities. Acts as a liaison between the business community and MIS with respect to the Contracting module of the gas management system. Ensures that new transportation and storage contracts, contract amendments, and discounts are processed in accordance with FERC, SOX and NAESB compliance procedures and controls. Designs, tests, and implements changes to the gas management system contract administration-related programming code. Coordinates regulatory and tariff filings associated with the contract administration process. Performs research, analysis, and coordination of complex customer transactions.</p>
<p>Senior Engineer II , Capacity Planning</p>	<p>Uses pipeline simulation and optimization tools and receipts/delivery data to calculate/publish Enbridge US pipelines operational capacities at the compressor station level. Leads efforts to upgrade or improve hydraulic models. Advises gas control the optimized operation to achieve customer nomination. Maintains and monitors pipeline system fuel and electricity cost. Maintains and updates pipeline system line pack. Coordinates outages related to storage facilities.</p>
<p>Senior Representative, Commercial Services Marketing</p>	<p>Responsible for managing commercial relationship with several of Enbridge's largest Offshore customers. Builds relationships with assigned customers that result in the company meeting revenue targets. Resolves issues that might arise relating to: revenue billing; nominations and scheduling; credit; operations; rates and certificates and other commercial issues. Works with internal groups for the development of creative solutions that will address commercial issues raised by customers. Serves as the voice of the customer with other internal groups while balancing the commercial goals and objectives of the company and handles Business Development efforts for Offshore development.</p>

Senior Representative, Producer and Marketer Services	Responsible for managing commercial relationship with several of Enbridge's largest customers. Builds relationships with assigned customers that result in the company meeting revenue targets. Resolves issues that might arise relating to: revenue billing; nominations and scheduling; credit; operations; rates and certificates and other commercial issues. Works with internal groups for the development of creative solutions that will address commercial issues raised by customers. Serves as the voice of the customer with other internal groups while balancing the commercial goals and objectives of the company.
Senior Representative, US Marketing	Responsible for managing commercial relationship with several of Enbridge's largest customers. Builds relationships with assigned customers that result in the company meeting revenue targets. Resolves issues that might arise relating to: revenue billing; nominations and scheduling; credit; operations; rates and certificates and other commercial issues. Works with internal groups for the development of creative solutions that will address commercial issues raised by customers. Serves as the voice of the customer with other internal groups while balancing the commercial goals and objectives of the company.
Senior Representative, US Marketing	Responsible for managing commercial relationship with several of Enbridge's largest customers. Builds relationships with assigned customers that result in the company meeting revenue targets. Resolves issues that might arise relating to: revenue billing; nominations and scheduling; credit; operations; rates and certificates and other commercial issues. Works with internal groups for the development of creative solutions that will address commercial issues raised by customers. Serves as the voice of the customer with other internal groups while balancing the commercial goals and objectives of the company.
Specialist III, LINK Systems	Responsible for managing resolution of complex customer interface system data and programming issues for certain of Enbridge Inc.'s Gas Transmission and Midstream business unit's pipeline and storage facilities. Researches, analyzes, and coordinates complex customer transactions. Coordinates other special projects, such as participation in industry surveys, special projects promulgated by FERC, and management initiatives. Participates in the identification and implementation of process improvements and efficiencies, including those related to FERC, SOX and NAESB compliance.
Specialist, Capacity Services	This position is responsible for various functions, including: special projects, training and primary liaison with the Commercial Coordination group and the Commercial Services group, account management, integration of the two legacy groups focusing on training for the offshore pipes, integration of those systems into LINK, administrative responsibilities, and temporarily assuming the responsibilities of Manager, Capacity Scheduling.

Supervisor Commercial Contracts, Contract Admin	Serves primarily in a managerial role for most assigned job duties, such as customer contracting support / issue resolution, customer training on the contracting process and contracting system, contract administration, contract-related reporting, and contract-related problem resolution and project management. Acts as a liaison between Marketing, Regulatory Affairs, Legal, Credit and other departments with respect to the preparation and administration of new transportation and storage contracts, contract amendments, and discounts and facilitates the implementation of negotiated rate agreements for certain of Enbridge Inc.'s Gas Transmission and Midstream business unit's pipelines and storage facilities. Acts as a liaison between the business community and MIS with respect to the Contracting module of the gas management system. Ensures that new transportation and storage contracts, contract amendments, and discounts are processed in accordance with FERC, SOX and NAESB compliance procedures and controls. Designs, tests, and implements changes to the gas management system contract administration-related programming code. Coordinates regulatory and tariff filings associated with the contract administration process. Performs research, analysis, and coordination of complex customer transactions.
Specialist, Entitlements	Responsible for the design and maintenance of customers' entitlement on all Enbridge US gas pipeline systems. Assist LINK group on all entitlement issues. Assist Contract group in reviewing and approval of new and revised contracts. Assist Capacity Management group in pipeline and metering capacity posting.
Sr Analyst Commercial Contracts (Legal)	Under the direction of the Managing Legal Counsel for Offshore (Transactions), this position performs the Contract Administration function for the Offshore department of the Gas Transmission and Midstream business unit.
Strategic Advisor, Business Development	Provides strategic support and management to the Company's southeast business development function to meet its strategic priorities and objectives.
System Representative IV, Capacity Planning	Responsible for management of pipeline price indexes for GTM pipelines and associated monthly postings. Interfaces with regulatory, controllers and capacity management groups for imbalance management and related dollar account reporting. Prepares annual processing plant revenues and PTR results including monthly reporting to controllers group. Responsible for preparation, review and approval of electric power contracts and related analysis of fuel and power costs and regulatory tracking accounts. Consolidates the annual operating expense budgets for NE and SE Marketing and Storage cost centers, including monthly variance review and quarterly forward projections. Prepares financial analysis and asset valuation related to pipeline asset optimization.

System Representative IV, Capacity Scheduling	Responsible for the management of aggregate capacity and customer usage on the pipeline system. Charged with the daily scheduling of the pipe and coordination between customer usage and operational availability of capacity. Posts critical capacity notices and monitors informational postings to assure accuracy of the information. Manages system outages, both planned and unplanned, coordinating restrictions with applicable customers and posting relevant information so that compliant customer communication is assured. Troubleshoots customer operational problems/issues and has responsibility to assure that customer receives timely resolution to all discrepancies involving pipeline services. Provides project/regulatory/financial support: annual filings, special projects and initiatives, and tariff compliance. Job titles are in a line of progression with each subsequent level assuming a higher level of competence and responsibility.
Systems Controller I	Monitor the Control Center to ensure the safe and efficient operations of the Enbridge pipeline systems. Make decisions related to operational changes or maintenance activities impacting the pipelines, and ensure communication of such to the Controllers. Provide technical expertise and solutions to specific issues that arise during the shift. Ensure Enbridge is compliant with company policies and government regulations required by PHMSA based on Control Room Management.
Systems Controller II	Continuous monitoring and control of natural gas and natural gas liquids through the gathering, intrastate, and natural gas liquid pipeline systems. Insure each pipeline is operated safely and efficiently. Position encompasses a wide range of responsibilities including customer service, reporting of abnormal operating conditions, responding to alarms per company guidelines, emergency response, and event documentation and reporting.
Systems Controller III	Responsible for the continuous monitoring and control of product through the Enbridge regulated pipeline systems. Able to work independently to monitor and adjust system pressures, flow rates and compression requirements. Ensures pipelines are operated in a safe and efficient manner, and in accordance with the FERC, DOT, Control Room Management Plan (CRM), and Company policy and procedures. Position encompasses a wide range of duties involving 24/7 control center operation, emergency response, customer service, and administrative duties.
Vice President, US Gas Control	Responsible for managing the capacity services, capacity scheduling, measurement, LINK®, contracting, and gas control functions for Enbridge's Texas Eastern Transmission, Algonquin Gas Transmission, Maritimes and Northeast, East Tennessee, Sabal Trail, Southeast Supply Header, Enbridge Offshore, Vector, Ozark, and Big Sandy pipeline systems.

Vice President, Business Development & Marketing, Northeast Region	Overall responsibility and accountability for increasing profitability of the Northern Region of U.S. Transmission business units and the Maritimes' assets in Canada and the U.S. of Enbridge, Inc. Responsible for maintaining the base business through exceptional customer service and increasing revenues through optimization of current assets, developing new business opportunities, and development of current assets.
Vice President, Business Development & Marketing, Southern Region	Overall responsibility and accountability for increasing profitability of the Southern Region of U.S. Transmission business units of Enbridge, Inc. Responsible for maintaining the base business through exceptional customer service and increasing revenues through optimization of current assets, developing new business opportunities, and development of current assets.